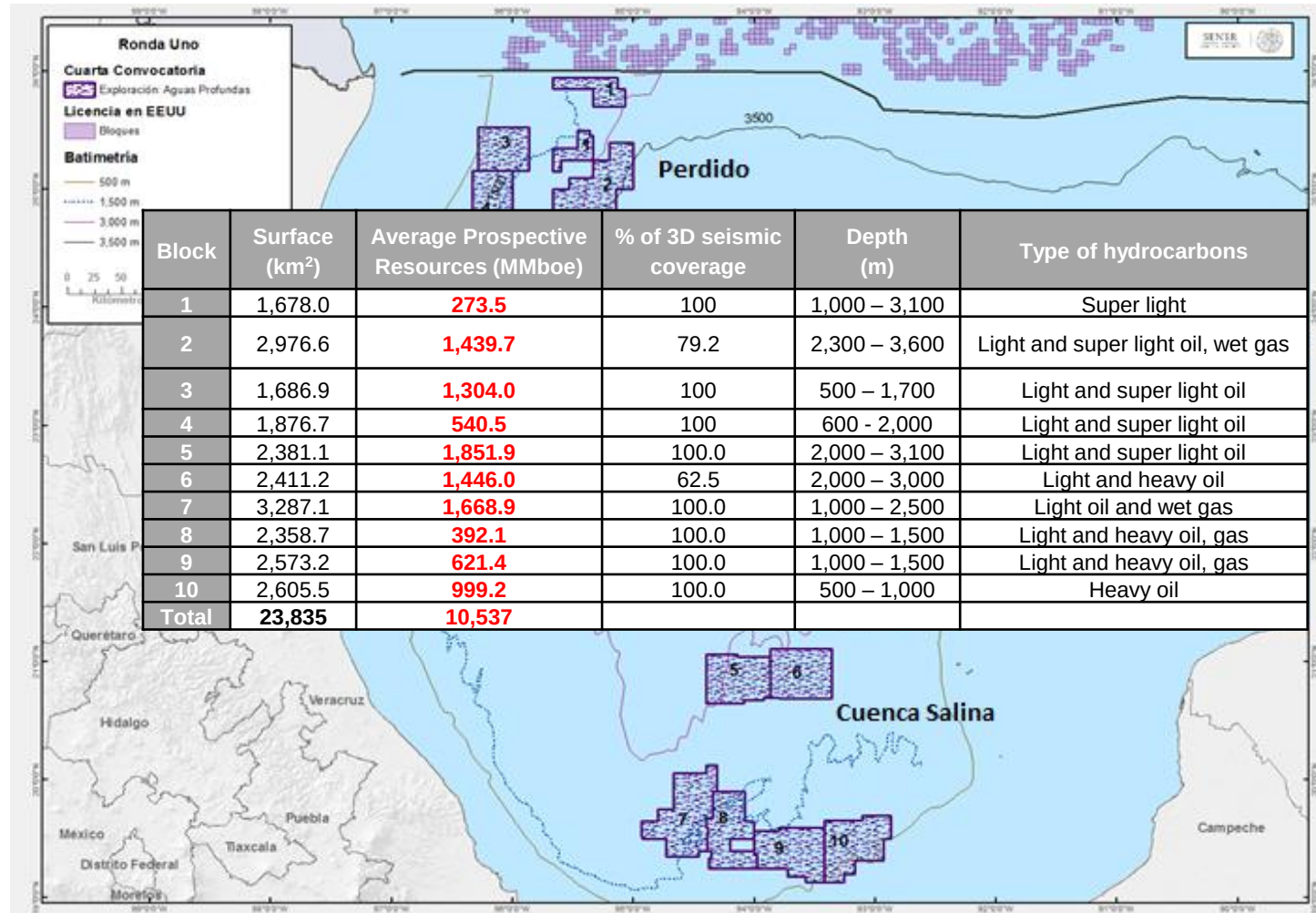


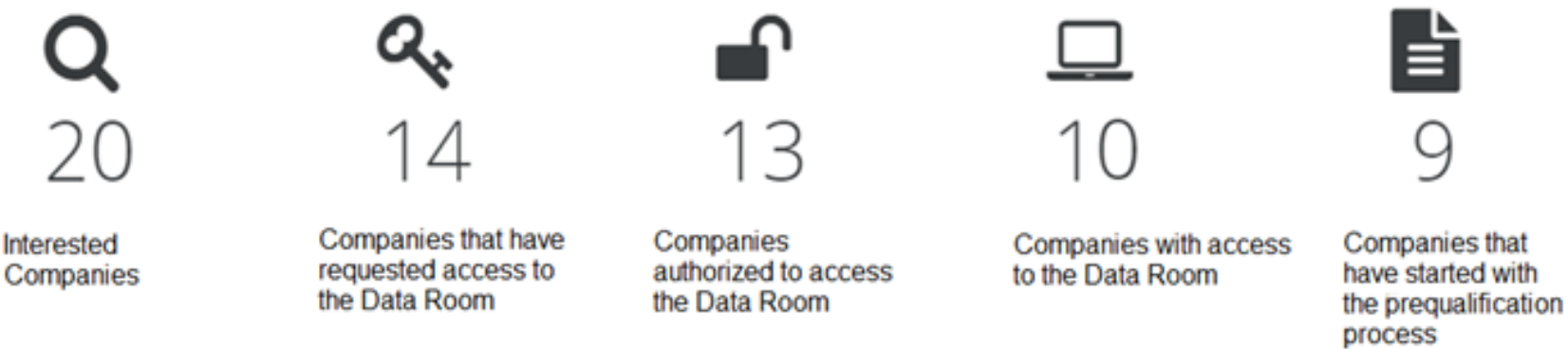
Round One: Fourth Bid

New model designed to **balance risk** and thus attract investments and **state of the art technology**.

- License contract.
- 10 exploration areas.
- Depth: 500-3,600 Km.
- Resources: super light, light and heavy oil, dry and wet gas.
- Will be awarded on December 5th 2016.



Fourth Bid: The Numbers



Companies with acces to the Data Room

Shell	Bidding data packet
Total	License from CNIH
Chevron	Bidding data packet
Hess México	Bidding data packet
NBL México	Bidding data packet
Statoil E&P	Bidding data packet
Atlantic Rim México (ANADARKO)	Bidding data packet
Exxon Mobil	License from CNIH
BHP Billiton	Bidding data packet
BP Exloration México	Bidding data packet
Petro Canada International	Bidding data packet

Relevant Data

- Mexico has 56 billion barrels of oil equivalent:
 - 1P: 13 billion.
 - 2P: 22.9 billion.
 - 3P: 37.4 billion (2.1 are located in deep waters)
 - 52.6 billion of prospective conventional resources.
 - ✓ In deep waters we have 27.8 billion in total.
 - ✓ 10 billion are up for bids in Round 1.4.
 - 60.2 billion of prospective non conventional resources.
 - In deep waters we have 20 billion.
- Recognition and Surface Exploration Activities:
 - 42 have been excepted.
 - 28 permits.
 - 12 companies are carrying out 30 of the 40 projects.
 - 350,140 km of new 2D seismic information.
 - 111,805 km² of new 3D WAZ information.
 - 387,407 km² 3D re imaging.

Fourth Bid: The process

From December 17, 2015 to December 5, 2016.

- Request to access Data Room: January 6 to April 15.
- Documents must be presented between June 14 and July 1st .
- Prequalification: July 4th to April 22nd .
- Prequalification results: August 24.
- Authorization to bidders: August 25 to September 29.
- Changes to bidders structure: From October 7 to 14.